02/07/2024 VENTURE Insights Telco Summary Detailed June Year End **Calendar Year** Last Share Price & Daily Change (%) 1 month 12 months 13.8% 176.7% Superloop Superloop 4.3% 55.4% Telstra Megaport 3.6% 16.1% Aussie Broadband Chorus 3.2% 14.1% Singtel Singtel Spark New Zealand 0.8% TPG (2.5%) 0.6% Aussie Broadband (3.0%) Chorus TPG (1.5%) (11.9%) Telstra (6.1%) (13.4%) Pentanet **Spark New Zealand** Swoop (8.1%) Swoop (24.4%) (17.3%) (41.0%) Megaport Pentanet

Note: Only top 5 and bottom 5 movers from the list are shown

# **Valuation Metrics**

	EV/Rev		EV/EBITDA		EV/EBIT	
	FY24	FY25	FY24	FY25	FY24	FY25
Aussie Broadband	1.0x	0.8x	8.4x	6.6x	15.6x	11.4x
Chorus	5.5x	5.3x	7.9x	7.5x	23.2x	20.9x
Megaport	10.0x	8.3x	34.0x	26.9x		54.1x
Pentanet	0.9x	0.7x		15.6x		
Singtel	3.4x	3.4x	13.4x	12.9x	41.4x	38.9x
Spark New Zealand	2.3x	2.3x	7.7x	7.4x	13.6x	12.7x
Superloop	1.8x	1.5x	14.4x	8.8x		34.8x
Swoop	0.6x	0.5x	2.9x	2.5x		
Telstra	2.4x	2.4x	7.1x	6.8x	15.8x	14.8x
TPG	2.7x	2.6x	7.6x	7.4x	30.4x	31.0x
Average	3.1x	2.8x	11.5x	10.3x	23.3x	27.3x

Note: Blank results are due to a lack of equity research analyst coverage, the EV/Revenue multiple being above 25x, or the EV/EBITDA & EV/EBIT being less than 0x or above 60x. **Source:** Broker Reports, company disclosures, Firehawk Analytics analysis.

Megaport

# **Valuation Vs Growth Multiples**

## Jun-25 Rev Multiple vs Rev Growth



#### Jun-25 EBITDA Multiple vs EBITDA Growth

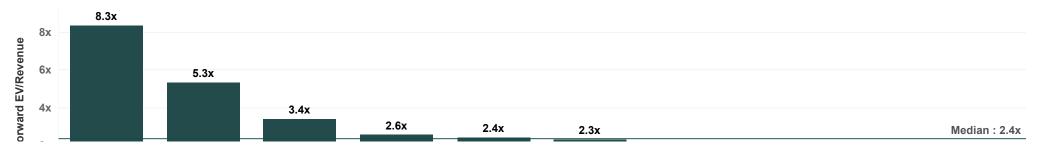




Note: All EV/Revenue values greater than 25x and EV/EBITDA values greater than 60x or less than 0x were filtered out.

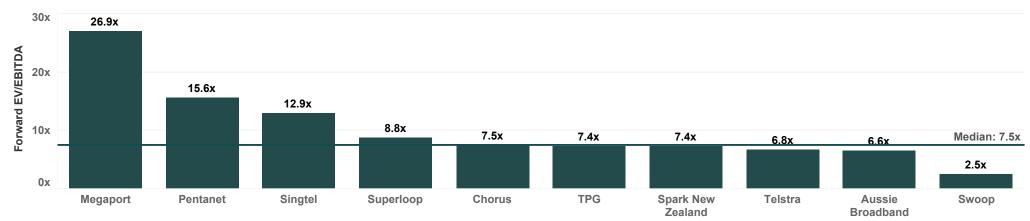
## **Valuation Multiples**

## EV/Jun-25 Rev

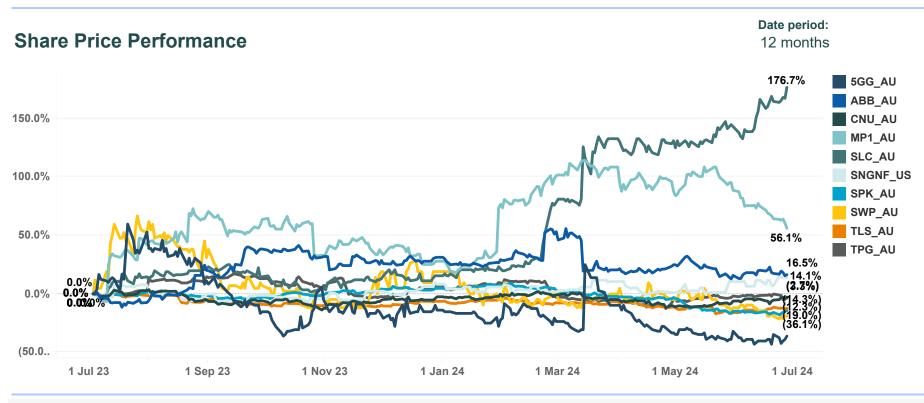




## EV/Jun-25 EBITDA



Note: All EV/Revenue values greater than 25x and EV/EBITDA values greater than 60x or less than 0x were filtered out.



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