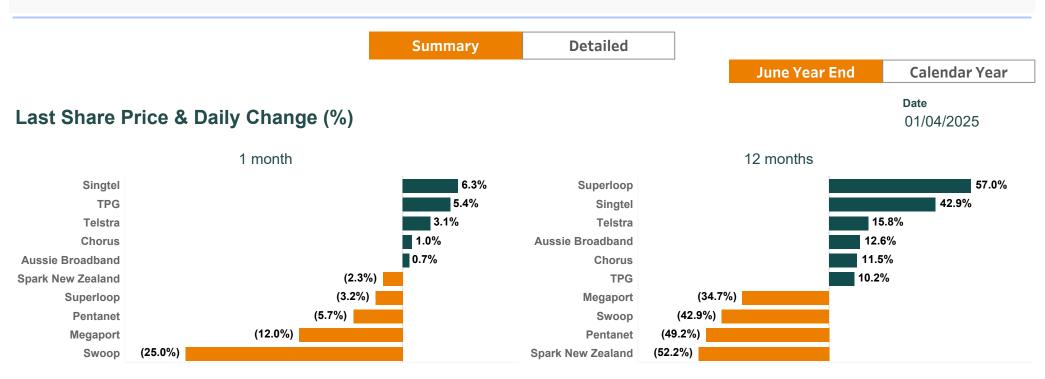
Telco

VENTURE Insights



Note: Only top 5 and bottom 5 movers from the list are shown

Valuation Metrics

	EV/Rev		EV/EBITDA		EV/EBIT	
	FY24	FY25	FY24	FY25	FY24	FY25
Aussie Broadband	1.1x	1.0x	9.3x	8.1x	17.5x	14.7x
Chorus	5.8x	5.7x	8.3x	8.1x	24.8x	18.9x
Megaport	7.1x	6.2x	25.7x	22.3x		47.5x
Pentanet	0.8x	0.4x	36.0x	2.3x		5.4x
Singtel	4.8x	4.6x	17.7x	17.0x	49.9x	46.4x
Spark New Zealand	1.6x	1.6x	5.6x	5.4x	12.2x	11.0x
Superloop	2.0x	1.7x	12.9x	10.4x		37.5x
Swoop	0.5x	0.5x	2.2x	2.0x		
Telstra	2.9x	2.9x	8.0x	7.7x	17.6x	16.4x
TPG	2.7x	2.7x	7.6x	7.6x	27.5x	28.9x
Average	2.9x	2.7x	13.3x	9.1x	24.9x	25.2x

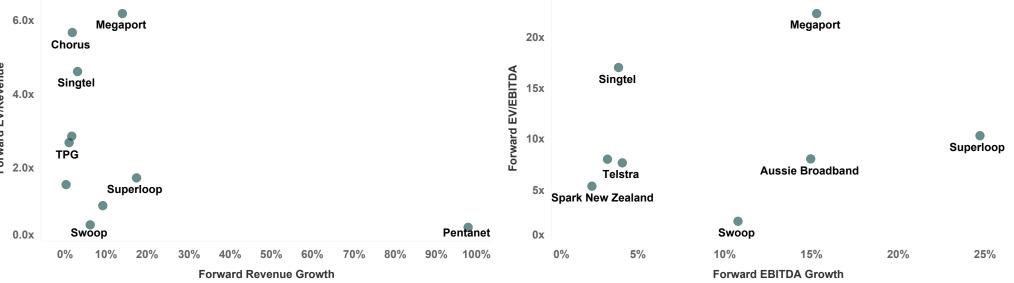
Note: Blank results are due to a lack of equity research analyst coverage, the EV/Revenue multiple being above 25x, or the EV/EBITDA & EV/EBIT being less than 0x or above 60x. Source: Broker Reports, company disclosures, Firehawk Analytics analysis.

Valuation Vs Growth Multiples

Jun-25 Rev Multiple vs Rev Growth



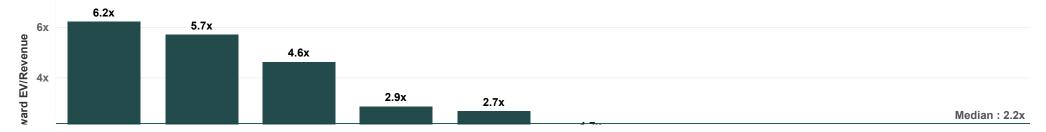
Jun-25 EBITDA Multiple vs EBITDA Growth



Note: All EV/Revenue values greater than 25x and EV/EBITDA values greater than 60x or less than 0x were filtered out.

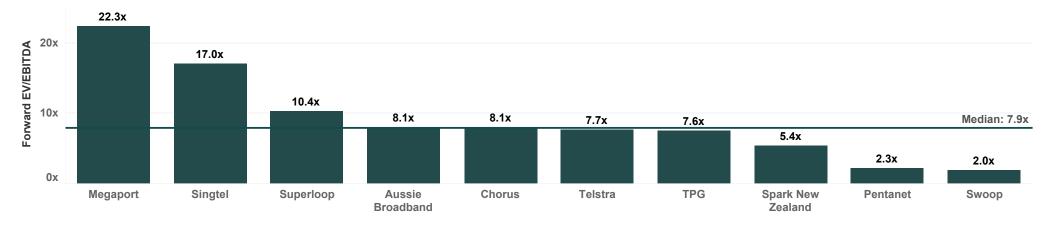
Valuation Multiples

EV/Jun-25 Rev

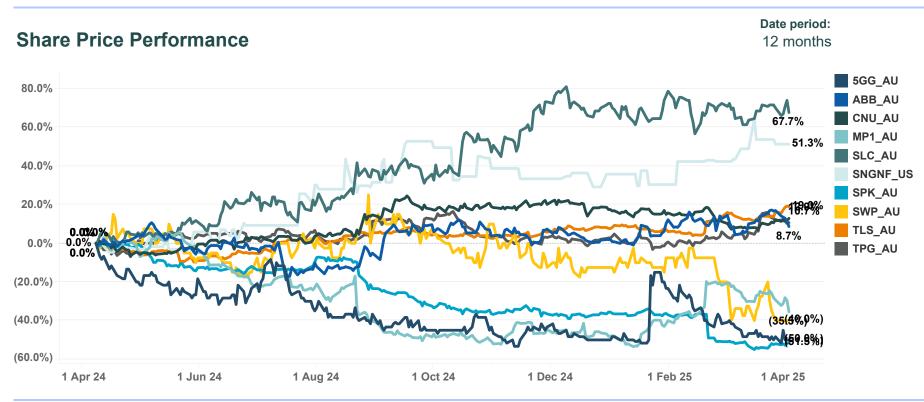




EV/Jun-25 EBITDA



Note: All EV/Revenue values greater than 25x and EV/EBITDA values greater than 60x or less than 0x were filtered out.



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