

# **EXPLAINER:** The Evolution of Media - From Broadcast to Al Interaction

2 May 2025



DAVID KENNEDY david.kennedy@ventureinsights.com.au



#### The Evolution of Media: From Broadcast to Al Interaction

**Abstract**: The media industry has undergone three major structural transformations, moving from Media 1.0 (1950s–2000), dominated by regional broadcast and print media, to Media 2.0 (2000–2025), where the internet, search, and social media created a global digital landscape. Now, a third phase—Al-Driven Media is emerging, where artificial intelligence (Al) becomes the primary content gatekeeper, reshaping media consumption, advertising, and global power structures.

As the U.S. deregulates AI under Trump and China develops low-cost AI models, Australia, New Zealand, and other mid-sized markets must navigate a rapidly shifting landscape where AI-driven media will redefine user engagement, economic models, and regulatory priorities.

#### **Evolution of Media**

The evolution of media has gone through three major structural shifts, each defined by how content is created, distributed, and consumed. From the era of nationally controlled broadcast and print media (**Media 1.0**) to the global dominance of digital platforms (**Media 2.0**) and now the Al-driven transformation of content and interaction (**Media 3.0**), the power structures of media continue to shift rapidly.

#### **Evolution of Media**

Feature	Media 1.0 Broadcast (1950s-2000)	Media 2.0 Tech (2000-2025)	Media 3.0 Al Media (Beyond 2025)
Dominant Players	National broadcasters & print media	U.S. tech giants (Google, Meta, Netflix)	Al-driven ecosystems (OpenAl, DeepSeek)
Content Control	Editors & governments	Algorithm-driven feeds	Al-generated & hyper-personalized
Advertising Model	TV, print, radio ads	Targeted digital ads	Al-driven commerce & engagement
Consumer Interaction	Passive (one-way media)	Interactive but platform-based	Fully Al-integrated, conversational
Regulatory Landscape	Strong national regulation	Attempts at Big Tech oversight	Geopolitical AI power struggle

Source: Venture Insights



#### Media 1.0 (1950s-2000): The Era of Regional Broadcasting and Print

Before the internet became mainstream, media was **regionally dominated**, with national broadcasters, print publications, and radio networks shaping content and advertising markets. In this era:

- Television, radio, and newspapers were the primary sources of news and entertainment.
- Media power was concentrated in national conglomerates, such as the BBC in the UK, CBS in the U.S., ABC in Australia, and NHK in Japan.
- Advertising was localised and industry-specific, with businesses relying on TV commercials, print ads, and radio spots to reach audiences.
- **Government regulation played a key role,** ensuring that media reflected national priorities, often through public broadcasting mandates.

While the **U.S. media industry was dominant in film and music**, most countries maintained **strong domestic control** over news and television. The **barriers to entry** were high due to the costs of print distribution, TV broadcasting, and radio licensing. Media was largely **one-way communication**, with limited audience feedback beyond letters to the editor or TV ratings.

### Media 2.0 (2000–2025): The Internet, Social Media, and Streaming Take Over

With the rise of the internet, the **traditional, regionally-controlled media landscape collapsed**, giving way to **global digital platforms**. This period saw:

- The Rise of Search and Social Media Google, Facebook (Meta), Twitter, and later TikTok disrupted national media players, making content discovery algorithm-driven rather than editor-curated.
- Streaming and On-Demand Consumption Netflix, YouTube, and Spotify bypassed traditional broadcast models, allowing users to consume content anytime, anywhere.
- Digital Advertising Supremacy Targeted advertising replaced traditional ad models, with brands relying on data-driven insights rather than local TV or print ads.
- The Death of Regional Media Dominance U.S. tech giants became global gatekeepers, diminishing the influence of national broadcasters and newspapers.
- Rise of User-Generated Content Platforms like YouTube and Instagram challenged professional media, enabling influencers and independent creators to build audiences without major media companies.

While Media 2.0 offered more **global access to information and entertainment**, it also **centralised control** in a few U.S.-based tech companies, creating challenges for national media industries. Countries like Australia attempted to regulate Big Tech



(e.g., the News Media Bargaining Code), but **power remained concentrated** in Silicon Valley.

## Media 3.0 Al-Driven Media (Beyond 2025): The Rise of Hyper-Personalized, Al-Generated Content

As we enter the AI era, media is shifting **from platform-based to AI-driven interactions**. Instead of users searching, scrolling, or selecting content, AI will proactively **generate**, **curate**, **and personalise** media experiences in real-time. This shift will:

#### 1. Replace Traditional Interfaces with AI Assistants

- Users will no longer browse feeds or search for information; instead, Al assistants will proactively serve content tailored to personal interests
- Al-powered virtual influencers and deepfake personalities will dominate media, reshaping entertainment and news delivery.

#### 2. Blur the Lines Between Content, Commerce, and Conversation

- Al-generated advertising will embed itself seamlessly into interactions, making it harder to distinguish between organic and sponsored content.
- Consumers will engage in Al-powered shopping, entertainment, and news experiences without realising they are being influenced.

#### 3. Create a New Geopolitical Power Struggle in Al

- The U.S. Al Approach: Deregulation under Trump prioritises economic growth over ethical Al use, eliminating safeguards around bias and misinformation.
- China's Al Model: China is building cheaper, more efficient Al models like DeepSeek R1, challenging U.S. dominance and offering alternative Al ecosystems.
- ANZ's Dilemma: Caught between these two powers, Australia and New Zealand must decide whether to align with American AI systems, integrate Chinese alternatives, or develop its own sovereign AI capabilities.



#### Implications for Australia and New Zealand

#### Media & Advertising Disruption

The ANZ advertising industry, historically shaped by TV and print, was already disrupted by digital. Now, **Al-driven advertising** will challenge even digital models, shifting power from Google and Meta to Al interfaces that can most easily deliver content and product recommendations.

#### Al Governance & Regulation

- Under Trump's Al deregulation, U.S. Al systems may spread unchecked, raising concerns about deepfake news, misinformation, and consumer manipulation.
- China's **low-cost AI models** could become attractive alternatives but may pose **data sovereignty risks** for Australia.
- Australia and New Zealand must consider local Al regulations to prevent unethical Al practices while fostering innovation. But local regulation of platforms must be carefully calibrated - for example, there is a risk that an under-16 ban on social media that excludes YouTube could drive young people into the arms of YouTube at the expense of local media.

#### **National Digital Sovereignty**

Australia has long depended on American technology infrastructure, but with **Al breaking platform dominance**, it has an opportunity to shape its own Al-driven media landscape.

The key question is this: **Do Australia and New Zealand need to develop their own sovereign AI models** to prevent overreliance on foreign AI ecosystems? And if so, how practicable is this?

#### Conclusion: The Al Media Future

From broadcast-dominated Media 1.0 to global platform-driven Media 2.0, the media industry is now entering a phase where AI controls content, commerce, and interaction. As Trump deregulates AI and China builds low-cost alternatives, Australia must determine how to navigate AI-driven media without becoming a passive consumer of foreign AI ecosystems. This potential outcome is reflected in our scenario-building (see our report "Breaking the Consensus – future media scenarios"). On the other hand, an increasingly nationalistic global environment will generate real challenges for globalised platform businesses that may crimp their future growth.

The transition to Al-driven media is not just a technological shift—it is a realignment of global media power. Al will not only transform advertising and content but also determine who controls the flow of information in the digital age. The choices made



today will shape whether Australia and New Zealand remain digital bystanders or active participants in the AI revolution.



### **About Venture Insights**

Venture Insights is an independent company providing research services to companies across the media, telco and tech sectors in Australia, New Zealand, and Europe.

For more information go to ventureinsights.com.au or contact us at contact@ventureinsights.com.au.

Important notice: By accepting this research note, the recipient agrees to be bound by the following terms of use. This research note has been prepared by Venture Insights Pty Ltd and published solely for guidance and general informational purposes to authorised users under the terms of a licence agreement between Venture Insights Pty Ltd and its subscriber. You need to be expressly authorised to use it, and it may only be used for your internal business purposes and no part of this note may be reproduced or distributed in any manner including, but not limited to, via the internet, without the prior permission of Venture Insights Pty Ltd. If you have not received this note directly from Venture Insights Pty Ltd, your receipt is unauthorised. If so, or you have any doubt as to your authority to use it, please return this note to Venture Insights immediately.

This research note may contain the personal opinions of research analysts based on research undertaken. This note has no regard to any specific recipient, including but not limited to any specific investment objectives, and should not be relied on by any recipient for investment or any other purposes. Venture Insights Pty Ltd gives no undertaking to provide the recipient with access to any additional information or to update or keep current any information or opinions contained herein. The information and any opinions contained herein are based on sources believed to be reliable, but the information relied on has not been independently verified. Neither Venture Insights Pty Ltd nor its officers, employees and agents make any warranties or representations, express or implied, as to the accuracy or completeness of information and opinions contained herein and exclude all liability to the fullest extent permitted by law for any direct or indirect loss or damage or any other costs or expenses of any kind which may arise directly or indirectly out of the use of this note, including but not limited to anything caused by any viruses or any failures in computer transmission.

Any trade marks, copyright works, logos or devices used in this report are the property of their respective owners and are used for illustrative purposes only. Unless otherwise disclosed, Venture Insights has no affiliation or connection with any organisations mentioned in this report. However, the information contained in this report has been obtained from a variety of sources, including in some cases the organisations themselves. In addition, organisations mentioned in this report may be clients of Venture Insights.

The recipient hereby indemnifies Venture Insights Pty Ltd and its officers, employees and agents and their related entities against any direct or indirect loss or damage or any other costs or expenses of any kind which they may incur directly or indirectly as a result of the recipient's use of this note.

© 2025 Venture Insights Pty Ltd. All rights reserved.

David Kennedy, Managing Director david.kennedy@ventureinsights.com.au

Venture Insights Level 3, 461 Bourke Street, Melbourne, VIC 3000